

Tennessee Emergency Medical Services for Children Foundation 2015-2018 Joint Strategic Plan



MISSION: To ensure every child in Tennessee receives the best pediatric emergency care in order to eliminate the effects of severe illness and injury.

STRATEGY (IES)	LEADING INDICATORS OF SUCCESS (Milestones)	PERFORMANCE INDICATORS (Metrics)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)
CoPEC: 1) Identify external and internal sources of pediatric emergency care performance data	 data sources (and a description of the data) Determine our ability to analyze the data and its usability Identify specific data elements that are relevant to pediatric 	 List of six data sources (to include RedCap data set and data from the National Pediatric Readiness Assessment) Data usage agreements for each list are in place and CoPEC can access the data Process in place for collection of the data 	 Standards Committee will: Identify potential data sources; TN Trauma Registry, CRPC Problematic Transport QI data (all CRPCs), Pediatric Readiness, State Health Dept, discharge data, Death records) By the End of Q116 Identify contacts for each dataset and obtain details on accessing database Obtain list of available data points Identify appropriate regional or national benchmark data (I.E. National EMSC) 	 Committee will: review data requirements or datasets from identified accessible and usable data sets Develop list of metrics needed Baseline Tennessee performance on these metrics using CY16 data 	 Data Analyst will: Maintain and update identified databases (on an ongoing basis) Review and update data on a regular quarterly basis beginning January, 2017



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CoPEC: 2) Identify an adequate resource for data analysis	 Analytic resources available to CoPEC (Different data sets may call for different experts) They (data analysts) will play a role in letting us know if the data is even usable, identify what in that dataset needs to be analyzed 	 List of Data Analysts available to CoPEC List which dataset each analyst is expert in Plan to deploy each analyst (including paid and / or volunteer hours tracking) as appropriate 	 Committee will: Inventory analytic resources available through TN Dept of Health, trauma centers, CRPCs, and other partners by end of Q116 Explore opportunities to recruit interns/fellows through established programs (ex. MPH student practicum experiences requiring 240 hours of applied public health experience; CDC/CSTE Applied Epidemiology Fellowship) Q116 Analyze RedCap and Peds Readiness data and identify three potential opportunities for improvement from each data set by end of Q116. 	 Identify potential collaborative projects <u>The Foundation:</u> Explore opportunities for securing additional extramural funding for dedicated epidemiology support 	 Identify potential collaborative projects Review and update



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CoPEC: 3) Identify gaps in both outcomes and the care delivery process.	 Prioritize gaps identified to help reach metrics of success Focus areas and opportunities for growth 	 List of identified gaps Prioritize list of gaps Two Indicators for each gap 	 Committee will Gather qualitative input (focus groups, listening sessions, etc.) to hear about perceived gaps from stakeholders by end of Q216 Committee will Compile list of gaps and obtain stakeholder input for prioritizing gaps and related indicators (Q216) Committee will narrow findings from RedCap and Peds Readiness to one opportunity from each data set to propose as a Quality Improvement project by the end of Q216 	 Standards Committee will create of a quality improvement dashboard and/or report By end of Q117 	• Review and update



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CoPEC: 4) Plan appropriate interventions based on data.	 Prioritization of identified interventions Design testable, evidence based interventions that would be used for studies to look at the effectiveness of interventions. 	 Identification of three evidence-based interventions Selection of interventions to be implemented by CoPEC Action plan / Work plan for each intervention chosen. Development of a logic model for each proposed intervention 	 Obtain proposed projects from committees (any committees) Obtain proposed projects from members at large (membership) Obtain proposed projects from TN EMSC office (TN EMSC office) Develop Action/Work plan template (Data Committee) Prioritize Projects (Data Committee) Select 1 project to initiate (jointly with originating group/individual) Obtain any necessary IRB approvals 	 Committee will: Continue ongoing solicitation/ prioritization of projects through CY17 Complete data analysis for the initial project by Q217 Select and initiate 2 additional projects in CY18 evaluate and revise ongoing/standing Data Reports 	 Completion of initiated projects by Q218 Committee will: review of selection and prioritization process by Q218 refine project action/work plan template by Q218 review and update project action / work plan template by Q318



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CoPEC: 5) Evaluate effectiveness	Development of key questions	 Evaluation plan for interventions %of interventions 	 Review proposed evaluation plan with analytic staff 	 Review and update
of proposed interventions	 Creation of an evaluation plan for proposed 	deployed with a completed evaluation	 Develop any additional data collection tools that may be needed 	
	interventions	 # of publications and presentation (dissemination is a key part of evaluation) 	 Conduct analysis of effectiveness 	



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 <u>CoPEC:</u> 1) Development of orientation for CoPEC that includes: a. Organizational history b. Overview of state rules & regulations c. Committee structure and assignment of members to appropriate committee (no use of proxies) d. Benefits of CoPEC participation 	CoPEC members have an understanding of the history, organizational relationship, goals and objectives for both committees. Curriculum design completed. Annual schedule in place for curriculum review and update.	100% of new members will complete the appropriate orientation curriculum in the first 6 months of joining CoPEC. 100% of current CoPEC members will complete an educational session/module that includes components of the orientation curriculum.	 Year 1: CoPEC nomination letter/forms are updated. Send out in August. Update org chart Develop CoPEC info sheet. This will be part of a "welcome packet" all members will receive before attending their first meeting. (Extra packets will be available) 3-5 fast facts to be presented at each meeting 	Year 2: Develop voice-over video available on a secure part of the TN EMSC website for new CoPEC member orientation/current member refresher. Develop a short quiz to document completion and understanding. Develop/refine organizational chart and informational handout for CoPEC.	Year 3: Continue to survey on outcomes of Year 1 action items & refine offerings developed in years 1 & 2. Develop/refine organizational chart and informational handout for CoPEC. 3-5 fast facts to be presented at each meeting				



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<u>CoPEC:</u>	Annual calendar of new members available and utilized for orientation and placement with a mentor. Establish a tracking system for members coming and going from CoPEC	Survey to existing membership to establish current knowledge baseline (possibly done in conjunction with the funding committee).	 Update CoPEC directory. Establish and clearly define mentor/mentee program: link new members w/ a mentor not from their institution call both pre- and post- CoPEC meetings. Solicit volunteers from CoPEC to serve as mentors. 	Incorporate Q&A session into CoPEC meeting structure for live interaction Update CoPEC directory as needed Develop/refine formal orientation curriculum that will be offered twice annually Include in meeting evaluation a question to ascertain areas of confusion.	Incorporate Q&A session into CoPEC meeting structure for live interaction Update CoPEC directory as needed Develop/refine formal orientation curriculum that will be offered twice annually Include in meeting evaluation a question to ascertain areas of confusion.



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<u>CoPEC:</u>			Develop mentor curriculum with talking points. Develop/refine formal orientation curriculum that will be offered twice annually Create a member tracking system, housed in the Foundation office, prior to Feb 2016 meeting	3-5 fast facts to be presented at each meeting	



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<u>CoPEC:</u>			Develop a meeting evaluation tool and include a question to ascertain areas of confusion. Collaborate with Branding Committee to recruit members with skills outside of healthcare Incorporate Q&A session into CoPEC meeting structure for live interaction starting Feb. 2016		



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The Foundation:1) Development ofeffective orientationcurriculum for theFoundation thatincludes:a. Organizational historyb. Mission, Visionc. Overview of Foundation bylawsd. Introduction to the boarde. Any existing committeesf. Accomplishments g. Projects	Foundation members have an understanding of the history, organizational relationship, goals and objectives for both committees. Curriculum design completed. Annual schedule in place for curriculum review and update.	100% of new members will complete the orientation curriculum in the first 6 months of joining the Foundation. 100% of current Foundation members will complete an educational session that includes components of the orientation curriculum.	Year 1: Update org chart Develop Foundation info sheet. This will be part of a "welcome packet" all members will receive before attending their first meeting. (Extra packets will be available at each meeting) Update orientation as needed Develop a short quiz to document completion and understanding.	Year 2: Develop voice-over video available on the TN EMSC website for new Foundation member orientation/current member refresher. Develop/refine organizational chart and handout for Foundation. Update orientation as needed	Year 3: Continue to survey on outcomes of Year 1 action items & refine offerings developed in years 1 & 2. Develop/refine organizational chart and informational handout for Foundation. Update orientation as needed



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The Foundation: 2. Increase membership in the Foundation and focus on diversity of disciplines and those with non-healthcare related backgrounds to balance the current membership 2 (a) Diversify Foundation Board to ensure areas of various expertise (finance, marketing, law, and other non-clinical backgrounds)	Foundation members will have the experience, skills, and accountability to work collectively to achieve the mission and strategic plan.	Establish the number of current members in the TN EMSC Foundation Increase Foundation membership: 10% - 2016 15% - 2017 20% - 2018	 Year 1: By end of 2016, secure 2 new board members Develop a short presentation on the Foundation that members can use when speaking to community groups/external groups Define the Foundation as well as what members get for being engaged 2 (a) Create and deploy board member assessment to identify the top four needs of its members 	Year 2: Develop "Every Member Get a Member" Campaign 2 (a) Secure 3 new board members and require each board member to secure at least one new Foundation member.	Year 3: Refine and continue "Every Member Get a Member" Campaign 2 (a) Secure 3 new board members and asl each board member to secure at least 2 new Foundation members



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CoPEC: 3. Create an engaged collaborative work group that supports and achieves the mission and strategic plan of CoPEC	Each member is assigned to a workgroup and actively involved. All members attend 75% of all meetings and all conference calls for work groups. Information about attendance/participation/task completion will be available to the member's appointing body upon request. Committee work is completed by the deadlines set forth by the plan and the committees.	Maintain a list of all members and their assigned committees. At onset of membership, determine member's experience, skill set and interests.	Year 1: Compile membership and workgroup list, with up-to-date contact information Develop overview of each workgroup's goals and needs to help determine new member placement. Replicate CoPEC andorientation/mentor programs within each workgroup for all new members (see Strategy #1). Each workgroup will establish a committee charter	Year 2: 100% of CoPEC membership will be assigned to committee workgroup based on strategic focus CoPEC will develop engagement expectations and incorporate these into new committee member on-boarding	Year 3: Committees achieve engagement expectations as outlined in Year 2



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CoPEC:		Workgroup will be assigned accordingly prior to their second meeting.						
		Development of orientation plan for new members on committees with clear expectations for participation.						



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The Foundation: 3. Create an engaged collaborative work group that supports and achieves the mission and strategic plan of the Foundation	Each member is assigned to a workgroup and actively involved. All members attend 75% of all meetings and all conference calls for work groups. Information about attendance/participation/task completion will be available to the member's appointing body upon request. Committee work is completed by the deadlines set forth by the plan and the committees.	Maintain a current list of all members and their assigned committees. At onset of membership, determine member's experience, skill set and interests.	Year 1: Compile membership and workgroup list, with up-to-date contact information Develop overview of each workgroup's goals and needs to help determine new member placement. Replicate Foundation orientation/mentor programs within each workgroup for all new members (see Strategy #1). Each workgroup will establish a committee charter	Year 2: 100% of Foundation board will be assigned to committee workgroup based on strategic focus Foundation will develop engagement expectations and incorporate these into new member on-boarding Foundation will develop engagement expectations	Year 3: Committees achieve engagement expectations as outlined in Year 2



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The Foundation:		Assign workgroup membership based on these traits prior to their second meeting.			
		Development of orientation plan for new members on committees with clear expectations for participation.			



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Standardization G	Standardization Goal : Best evidence-based pediatric emergency care for every patient in every location of Tennessee						
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CoPEC:	(1.1) Review TN EMS protocol guidelines	(1.1) %of TN EMS protocol guidelines updated.	(1.1) Review and revise current TN EMS protocol guidelines with TN EMS	(1.1) Review and revise current TN EMS protocol	(1.1) Review and revise current TN EMS protocol		
Strategy 1:	and update as needed with current	Metric:	Medical Director and EMS (CIC). Completion of 43	guidelines with TN EMS Medical Director and	guidelines with TN EMS Medical Director and		
Increase the knowledge of EMS	evidence based updates.	2016: 43 of 125	of 125 by August 2016.	EMS (CIC). Completion of 41 of 125 by August	EMS (CIC). Completion of 41 of 125 by August		
providers in the care of the		2017: 41 of 125	(1.1) Develop communication plan to	2017.	2018.		
pediatric patient (EMS Assessment Phase of Care)		2018: 41 of 125	disseminate to EMS agencies encouraging the revision of their protocols				
			to reflect current evidence based medicine				
			or the adoption of the TN EMS protocol guidelines.				



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Standardization G	oal : Best evidence-ba	ased pediatric emergency ca	are for every patient in ev	very location of Tennesse	e
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COPEC:		(1.1) % of ALS/BLS EMS Agencies that have evidence- based guidelines either by updating their own protocols or adopting those developed by CoPEC and approval by the TN EMS Medical Director and the EMS Clinical Issues Committee (CIC). Metric: 100% by 2019			 (1.1) Include scheduled review of the TN EMS protocol guidelines in the Operational Programs of CoPEC on a 3 year cycle or sooner as need. (1.1) Encourage EMS agencies to revise protocols to reflect current evidence based medicine or the adoption of TN EMS protocol guidelines.



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<u>CoPEC:</u>	(1.2) Standardize outreach education to EMS providers.	 (1.2) Create Simulator Mock Code by February 2016. Metric: Yes or No (1.2) Percent of TN Paramedics that have successfully completed a mock code. 2016: 10% 2017: 40% 2018: 70% 	 (1.2) Create Simulator Mock Code with pre-test, post-test and follow-up tests by February 2016 by CRPC Coordinators. (1.2) Identify one CoPEC member from both the Standardization and Data work groups to collaborate with CRPC and trauma coordinators to develop research model by Feb 2016 and implement by April 2016. 	(1.2) Perform follow-up and data analysis as recommended by data work group.	 (1.2) Continue to perform data analysis in year 3. (1.2) Review and revise of Simulator Mock Code as needed. (1.2) Develop second Simulator Mock Code by end of 2018. 			



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<u>CoPEC:</u> Strategy 2: Standardize Emergency Department Treatment Protocol Guidelines.	(2) Pediatric Patients will receive standardized emergency treatment to reduce morbidity and mortality.	 (2) Develop treatment protocol guidelines for 1 disease. Metric: Completed in 2017: YES or NO (2) Further Metrics to be determined in collaboration with CoPEC Data work group. 	(2) Identify 1 disease for treatment protocol guideline development through collaboration with CoPEC data work group utilizing available databases (medical and trauma) on pediatric ED morbidity and mortality by July 2016 (initial suggestion being the treatment of DKA or to support the outreach simulation program).	(2) A work group comprised of ED physicians and nurses along with a CoPEC parent representative will develop the treatment protocol guideline by the end of 2017 utilizing the PDSA (Plan, Do, Study, Act) cycle.	 (2) Communicate treatment protocol guideline to all facility emergency department medical directors in 2018. (2) Schedule operational review of Emergency Department treatment protocol guidelines every 4 years (and as needed based on availability of new evidence). 		



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<u>CoPEC:</u>							
			(2) Collaborate with Data	(2) Collaborate with			
			Subcommittee to develop	CoPEC Data Committee			
			system for measuring morbidity and mortality	to determine data elements to measure.			
			associated with the	Include but not limit to			
			disease chosen which	mortality, length of stay,			
			could include use of UB-	morbidity (such as new			
			92 data, CRPC quality	neurological injury), etc.			
			data, child fatality review				
			data, et al.	(2) Obtain baseline data			
				measurements for 2015-			
				2016.			



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<u>CoPEC:</u>	(3.1) Completion of the ESF#8 Pediatric	(3.1) CoPEC will adopt the ESF#8 Pediatric Annex at	(3.1) Verify with the Disaster Committee	(3.1) If needed then present to EMS CIC.				
Strategy 3.1:	Annex.	February 2016 meeting	integration of a School					
The inclusion of the			Disaster Plan.	(3.1) Develop a communication plan				
pediatric			(3.1) Verify with the	regarding ESF #8				
population in the State of Tennessee			Disaster Committee formation of TEMA Plan	Pediatric Annex.				
Disaster plan.			with interagency	(3.1) Include a Disaster				
			connections and contact information for each	presentation in the 2017 Update in Acute and				
			agency.	Emergency Care Pediatric				
				Conference				



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<u>CoPEC:</u>			(3.1) Complete a written plan by December 2015.		
			(3.1) Request review of a plan by Healthcare Coalition in December 2015.		
			(3.1)Perform final revisions by January 15 th 2016.		
			(3.1) Present to CoPEC February 2016.		



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CoPEC: Strategy 3.2: Exercise the infrastructure of disaster response for the pediatric population.	(3.2) By the end of FY2016, TN will demonstrate, through exercise or real incident, the ability to both deliver appropriate levels of care to pediatric patients, as well as to provide no less than a 20% increase in the immediate availability of staffed hospital beds across a regional Healthcare Coalition, within 4 hours of a disaster.	(3.2) Metric: Performance of regional disaster drills by end of fiscal year 2017.	 (3.2) Identify Pediatric Care Consultant Group members for each region by 2016. (3.2) Develop role and responsibilities for Pediatric Care Consultants. (3.2 Develop Pediatric Care Consultant orientation (3.2) Delivery of Pediatric Care Consultant orientation. 	 (3.2) Coordinate with FEMA, TEMA, TDH and regional CRPC to have a disaster drill in each of the service areas of the CRPC. (3.2) Due to the scope of these drills, they may extend into FY 2018 depending on funding and planning. (3.2) List what is involved in having a drill. 	



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	INDICATORS OF	PERFORMANCE	Person/Committee	Person/Committee	Person/Committee
	SUCCESS	INDICATORS	Responsible (NAME)	Responsible (NAME)	Responsible (NAME)
	(Milestones)	(Metrics)	By When (DATE)	By When (DATE)	By When (DATE)
<u>CoPEC:</u>				(3.2) Planning to begin after acceptance of the Pediatric Annex to ESF-8 and regional drills to be scheduled during FY 2017. Responsible parties include Robert Newsad, Donna Tidwell, CRPC representative, regional and local EMS and hospitals, and Healthcare Coalitions.	



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COPEC: Strategy 3.3: Increase the knowledge base of disaster response in the pediatric population through the FEMA Pediatric Disaster Response and Emergency Preparedness Course. Foundation: Scheduling courses with the CRPCs and TN Healthcare Coalitions	(3.3) Improving Pediatric emergency response and preparedness in Tennessee through collaboration with Tennessee Healthcare Coalitions. The Coalitions collaborate to address challenges and work towards solutions that improve the health and prosperity of our communities. They are aligned with the eight Emergency Medical Services (EMS) Regions.	 (3.3) Metric: Each CRPC will host this course by the end of 2017. Memphis: YES or NO Nashville: YES or NO Chattanooga: YES or NO Knoxville: YES or NO (3.3) Increase post- test score to greater than 90% Memphis: YES or NO Nashville: YES or NO Chattanooga: YES or NO Knoxville: YES or NO Chattanooga: YES or NO Knoxville: YES or NO 	(3.3) Coordinate scheduling of courses with the CRPCs, Tennessee Healthcare Coalitions, and the TN EMSC office by the end of 2016. Lead: EMSC Foundation	(3.3) Courses to be completed by the end of 2017.		



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CoPEC: Strategy 4.1: National EMSC Performance Measures 71, 72, and 73, which have been achieved by Tennessee, are in the process of being revised nationally in 2016.	(4.1) Maintain current requirements of PM 71, 72 and 73.	(4.1) Identify PM 71, 72 and 73 and develop strategic plan by end of 2016.	 (4.1) Obtain communication of newly revised Performance Measures 71, 72 and 72 in 2016. (4.1) Perform strategic planning by the end of 2016 to exceed these new performance measures. 	(4.1) Update and implement the strategic plan.	



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<u>CoPEC:</u>							
PM 71: % of pre- hospital provider agencies in the state/territory that have on-line pediatric medical direction available from dispatch through patient transport to a definitive care facility.							



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STRATEGY(IES)	LEADING INDICATORS OF SUCCESS (Milestones)	PERFORMANCE INDICATORS (Metrics)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	
<u>CoPEC:</u>						
PM 72: The % of pre-hospital provider agencies in the state/territory that have off-line pediatric medical direction available from dispatch through patient transport to a definitive care facility.						



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<u>CoPEC:</u>							
PM 73: The % of patient care units in the state/territory that have essential pediatric equipment and supplies as outlined in national guidelines.							



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Standardization G	oal : Best evidence-based LEADING INDICATORS OF SUCCESS (Milestones)	PERFORMANCE INDICATORS (Metrics)	are for every patient in eve ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS ACTIONS Person/Committee Responsible (NAME) By When (DATE)	e ACTIONS Person/Committee Responsible (NAME) By When (DATE)
CoPEC: Strategy 4.2: PM 74 & 75: The percent of hospitals recognized through a statewide, territorial or regional system that are able to stabilize and/or manage pediatric Medical and trauma emergencies.	(4.2) Tennessee has a pediatric facility system in place for the care of pediatric medical and traumatic emergencies.	 (4.2) Maintain 100% compliance with PM 74 and 75. (4.2) 90% of facilities will participate in mock Pediatric Readiness assessment in 2016. (4.2) Presentation of readiness data to the 8 regional Healthcare Coalitions by the end of March 2016. Metrics: 8 out of 8 	 (4.2) Partner with regional Healthcare Coalitions to present Pediatric Readiness Survey results. (4.2) Partner with regional Healthcare Coalitions to develop a PDSA for Pediatric Readiness for mock assessment in 2016 and National assessment in 2018 		(4.2) Participate in National Pediatric Readiness assessment.



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CoPEC: Strategy 4.3: PM 76: The percentage of hospitals in the State/Territory that have written inter- facility transfer guidelines that cover pediatric patients and that include the following components of transfer: (see reference)	(4.3) Tennessee health care facilities will have transfer guidelines that include all the components required.	(4.3) Metric: >90% of facilities in TN will have the new guidelines incorporated into their transfer agreement by the end of 201.	 (4.3) Obtain communication of newly revised Performance Measure 76 in 2016. (4.3) Perform strategic planning to meet the new transfer guideline requirements. (4.3) Educate facilities and Healthcare Coalitions on new PM 76 requirements. 	 (4.3) Follow-up with survey/data collection on new requirements of PM 76 in 2017. (4.3) Updated PECF Rule Interpretive Guidelines to include updated transfer guideline requirements in PM 76 in 2017. 	(4.3) Perform follow-up with those facilities who have not met the new transfer guideline requirements of PM 76, in 2018.



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CoPEC:						
Strategy 4.4:	(4.4) TN facilities will have written inter-facility transfer agreements that	(4.4) >90% of TN facilities will have written inter-facility			(4.4) Survey Tennessee facilities for PM 77 requirements in 2018.	
PM 77: The	cover pediatric patients.	transfer agreements.				
percentage of hospitals in the		Metric: Completion of survey by 2018.				
State/Territory that		01 301 VC y D y 2010.				
have written inter-						
facility transfer						
agreements that						
cover pediatric						
patients.						



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CoPEC:					
Strategy 4.5:	(4.5) In 2014, Tennessee achieved this performance measure.				
PM 78: The					
adoption of					
requirements by					
the State/Territory					
for pediatric					
emergency education for the					
license/certification					
renewal of basic life					
support (BLS) and					
advanced life					
support (ALS)					
providers.					



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Joint Strategy:	(4.6) Permanence of the EMSC in the State System	(4.6) Continue to maintain compliance	(4.6) Communicate with all stakeholders to develop a	(4.6) Present succession plan to		
Strategy 4.6:	is defined as:	with all 5 objectives.	succession plan for the EMSC Manager.	EMSC program for review by 2016.		
PM 79: The degree to which Tennessee has established permanence of EMSC in the State EMS System.	 EMSC Advisory Committee has the required members as per the EMSC PM Implementation Manual. EMSC Advisory Committee meets at least 4 times a year. 	(4.6) Establish succession planning for EMSC Manager by the end of 2017.	(4.6) Develop succession plan by end of year 2016.	(4.6) Revise succession plan as needed and complete by the end of 2017.		



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Standardization G	Standardization Goal : Best evidence-based pediatric emergency care for every patient in every location of Tennessee						
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Joint Strategy:	 3. By 2011, pediatric representation will hav been incorporated on t State EMS Board. 4. By 2011, Tennessee will mandate pediatric representation on the State EMS Board. 5. By 2011, one full tim EMSC Manager that is dedicated solely to the EMSC program will hav been established. 	e					



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(4.7) Maintain requirements of PM 80.	(4.7) This achievement will be					
	included in the annual report	planning as necessary.				
	submitted by CoPEC					
	to the Tennessee					
	Legislature.					
	LEADING INDICATORS OF SUCCESS (Milestones) (4.7) Maintain	LEADING INDICATORS OF SUCCESS (Milestones)PERFORMANCE INDICATORS (Metrics)(4.7) Maintain requirements of PM 80.(4.7) This achievement will be included in the annual report submitted by CoPEC	LEADING INDICATORS OF SUCCESS (Milestones)PERFORMANCE INDICATORS (Metrics)ACTIONS Person/Committee Responsible (NAME) By When (DATE)(4.7) Maintain requirements of PM 80.(4.7) This achievement will be included in the annual report submitted by CoPEC to the Tennessee(4.7) Monitor components of PM 80 and develop strategic planning as necessary.	LEADING INDICATORS OF SUCCESS (Milestones)PERFORMANCE INDICATORS (Metrics)ACTIONS Person/Committee Responsible (NAME) By When (DATE)ACTIONS Person/Committee Responsible (NAME) By When (DATE)(4.7) Maintain requirements of PM 80.(4.7) This achievement will be included in the annual report submitted by CoPEC to the Tennessee(4.7) Monitor components of PM 80 and develop strategic planning as necessary.By When (DATE)		



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COPEC: Strategy 5: TN's Pediatric Emergency Care Facility (PECF) Rules will provide guidance to achieve the EMSC mission that every child in Tennessee receives the best pediatric emergency care in order to eliminate the effects of severe illness and injury.	(5) The PECF rules will be updated with the current standards of care for providing pediatric emergency care.	 (5) Update PECF rules to current standards of care. Metric: Completion of Rule Revision by July 2016. Metric: Presentation to the TN Board for Licensing Healthcare Facilities (BLHCF) by end of 2016. 	 (5) Review PECF recognition programs in other States. (5) Perform gap analysis of AAP/ACEP/ENA Guidelines for Pediatric Care and the TN PECF rules. (5) Complete PECF rule revision and present for vote by CoPEC by Fall 2016. (5) Present new PECF rules to BLHCF by December 2016 meeting. (5) Further revise as per BLHCF. 					



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CoPEC:	(6) The surveyor	(6) Surveyor		(6) Review and revise	(6) Present updated			
	interpretive guidelines	interpretive		the surveyor	surveyor interpretive			
Strategy 6:	for the Tennessee PECF	guidelines updated		interpretive	guidelines to the BLHCF			
	rules will be updated with	by the end of 2017.		guidelines and	at their first meeting in			
Update of the	current standards of care			present to CoPEC by	2018.			
surveyor	such that Tennessee can	(6) Updates		August meeting in				
interpretive	achieve the EMSC	presented to the		2017.				
guidelines for the	mission that every child	BLHCF at their first						
Tennessee PECF	in Tennessee receives the	meeting in 2018.		(6) Further revisions				
rules.	best pediatric emergency			complete for				
	care in order to eliminate			presentation to				
	the effects of severe			CoPEC at November				
	illness and injury.			2017 meeting.				



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Standardization G	Standardization Goal : Best evidence-based pediatric emergency care for every patient in every location of Tennessee							
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CoPEC:	(7) The Operating Rules	(7) Metric:	(7) Consultation with legal					
Strategy 7: Update the Operating Rules of CoPEC which were last revised in 2006.	of CoPEC guide the work of the committee and need to be reviewed and revised.	Completion of review and revision to present at November 2016 CoPEC meeting.	representative from Tennessee Department of Health in the review and revision of the operating rules for presentation to CoPEC by the August meeting in 2016.					
			(7) Follow-up revisions to be completed before November 2016 CoPEC meeting for final approval.					



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CoPEC: Strategy 8:	 (8) System developed for routine review and revision of CoPEC operational programs. 	 (8) System in place for routine review and revision of CoPEC Operational 	(8) Identify operational programs of CoPEC that require continuous review to maintain current evidence	(8) Complete timeline for review of each operational item by 2017.					
Develop system for scheduled review and revision of Operational Programs of CoPEC to maintain current evidence based standards.		programs. Metric: Completed by 2017: YES or NO (8) Further metrics to be determined based on operational programs identified and the determined review timelines for each program.	based standards (i.e. PECF Rules, Surveyor Interpretive Guidelines for the PECF Rules Annual report to the legislature, TN EMS protocol guidelines, Disaster plans,						



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The Foundation:	(9) System developed for routine review and revision of TN EMSC	(9) System in place for routine review and revision of TN	(9) EMSC office to identify operational programs of the TN EMSC Foundation (i.e.	(9) Complete timeline for review of each operational				
Strategy 9:	Foundation Operational programs.	EMSC Foundation Operational	Budget, Accounting, Bylaws, etc.) by February 2016 and	item by 2017.				
Develop a system for scheduled		programs. Metric:	present to the Board.					
review and revision of Operational Programs of the TN		Completed by 2017: YES or NO						
EMSC Foundation.		(9) Further metrics to be determined based on operational programs identified and the determined review timelines for						
		review timelines for each program.						



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The Foundation: (1) Define the stakeholders of the Foundation.	 (1) A list of stakeholders is identified: Hospitals (from Executive suite to the house keeping department) EMS Schools Legislative General public Consumers of pediatric care (ex: Parent of child that received care in a CRPC) 	 (1) Each stakeholder group is represented in the Foundation membership. (1) Prioritize stakeholders in regards to branding and where the efforts need to be allocated (1) Identify and recruit 5 -7 stakeholder branding partners. 	 (1) Send email query using survey monkey. Ask all Foundation members to identify and send in contact info for potential key people to join the Foundation. These may include: leaders in the field active members potential donors executive hospital admin Legislators 		



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The Foundation: (2) Get expert advice to help formulate branding goals and develop marketing material to support each goal.	 (2) Identify existing Foundation stakeholder branding resources (pro bono) (2)Hire a branding expert if necessary 	(2) Produce and execute a marketing plan to support the identified branding goals.	 (2) Gather quotes from marketing and branding professionals (2) Solicit input from current Foundation members regarding existing sources of branding support. 		



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The Foundation: (3) Educate healthcare providers, especially EMS, about the resources and training available for pediatric emergency services through the Foundation.	 (3) Educate healthcare providers about the vast pediatric emergency resources available on TNEMSC.org (3) Enhance the annual conference as the premier event for pediatric emergency education (3) All presentations include a slide on the Foundation as a resource for pediatric emergency services and training 	(3) 10% increase in the views of educational resources on the website.(3) 10% increase in attendees for conference.	 (3) Establish this strategy as an ongoing campaign over the course of the next 3 years. Include: Local events in each member's local vicinity Coordinated multi- county event (3) Create slides to include in presentations across the state 	(3) Update slides to include in presentations across the state	(3) Update slides to include in presentations across the state



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The Foundation:(4) The Foundation will be the go-to organization (education source - not lobbyists) for elected officials when unbiased information and expertise regarding child safety and pediatric emergency care is needed.	(4) Develop a plan to educate state legislators of the resources and expertise available through the Foundation	(4) The Foundation office is contacted times during the year for advice, input and testimony involving pediatric emergency care issues.	(4) See number 3 as it is a similar goal just with a different audience. Both are resource and information driven.		



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The Foundation: (5) Define the TN EMSC program and the TN EMSC Foundation. Ensure that the relationship and differences are clear to members. COPEC: (5a) Define CoPEC. Ensure that the relationship and differences of the three entities are clear to members.	 (5) Produce a written explanation of each. (5) Construct an organizational chart defining roles and responsibilities for The Foundation as well as CoPEC (respective committees within each organization will lead this project). 	(5) 100% of Foundation and CoPEC members can articulate the definition of and connections between the three entities.	 (5) Create written definitions for TN EMSC, CoPEC and the Foundation. Joint: (5) Create a diagram utilizing imagery to define these three entities. 		



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Funding Goal: Increase revenue base									
STRATEGY (IES)	LEADING INDICATORS OF SUCCESS (Milestones)	PERFORMANCE INDICATORS (Metrics)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)				
The Foundation: (1) Develop financial plan for the TN EMSC Foundation	 (1) Financial plan, approved by the Foundation Board, will successfully guide the Foundation to annual increases in revenue by % (1) Content management system will lend itself to annual increase in revenue 	(1) Financial plan outlining current state of finance for the Foundation and financial forecast completed and evaluated on an annual basis	Year 1: (1) Compile a list of the organizations that have donated previously through Star of Life sponsorships and PEM conference support (1)Develop funding source diagram (1) Financial plan evaluated by Q116	Year 2: (1) Maintain list of organizational supporters (1) Financial plan evaluated and adjust as needed	Year 3: (1) Maintain list of organizational supporters (1) Financial plan evaluated and adjust as needed				



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Funding Goal: Ir	ncrease revenue base				
STRATEGY (IES)	LEADING INDICATORS OF SUCCESS (Milestones)	PERFORMANCE INDICATORS (Metrics)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)
The Foundation:	(2) Foundation	(2) Member survey is distributed and at	Year 1:	Year 2:	Year 3:
	members understand	least 75% of CoPEC and Foundation	(2) Rose completes member	(2) Ensure 100% of	(2) Ensure 100% of
(2) Increase	work and purpose of	members responded	survey by October	members pay	members pay annual
Foundation	the Foundation		Send survey week of	annual dues	dues
membership		(2) 100% of Foundation members pay	November 16 th with		
support through	(2) Process for online	their annual dues starting in summer	additions from other	(2) Ongoing	(2) Ongoing
annual dues in an	donation is simplified	2016	committees	monitoring of dues	monitoring of dues
easy online giving			Results of survey shared	process and adjust	process and adjust as
process	(2)Communicate the		after CoPEC	as needed (link	needed (link with
	difference to all		(2) Foundation Office discuss	with Branding	Branding group)
2(a) Educate all	members between		with Atnip simplifying the	group)	
members about	dues, donations and		payment process for paying		(2) Increase
donating to the Foundation	conference tickets		dues	(2) Increase membership dues	membership dues by 20%
	(2) Survey		(2) 100% of members pay	by 15%	
	administered to		annual dues		
	members of CoPEC and		(2) Increase membership		
	the Foundation		dues by 10%		



Tennessee Emergency Medical Services for Children Foundation 2015-2018 Joint Strategic Plan



Funding Goal: <u>II</u> STRATEGY (IES)	LEADING INDICATORS OF SUCCESS (Milestones)	PERFORMANCE INDICATORS (Metrics)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)
The Foundation: (3) Increase donor revenue to the Foundation over the life of this strategic plan	 (3) Donations by the Board of Directors will increase (3) Increase donations by the Foundation members (3) Clear definition of donation will be established for both Board and Foundation members 	 (3) 100% of Foundation members donate some amount above their annual dues amount by the end of year three 2015 2016 2017 2018 % 11 25 50 100 \$ 1200 2000 3000 5000 (3) 100% of Foundation Board members donate some amount above their annual dues by the end of year two 2015 2016 2017 2018 % 50 75 100 100 \$ 4000 5000 6500 8000 	 (3) Include donation definition in Foundation member orientation (3) Include fundraising commitment in Board orientation (and new Board member expectations). Engage open discussion about what Board giving looks like (3) Formalization of a letter writing end of year campaign (3) Thank and communicate with donors on ongoing basis 	 (3) Resend definition of donation (3) Survey members to re- identify barriers to giving (3)Letter writing end of year campaign (EMSC Office) (3) Thank and communicate with donors on ongoing basis 	 (3) Resend definition of donation (3) Letter writing end of year campaign (EMSC Office) (3) Thank and communicate with donors on ongoing basis



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Funding Goal: In	<u>crease revenue base</u>							
STRATEGY (IES)	LEADING INDICATORS OF SUCCESS (Milestones)	PERFOR	MANCE INI (Metrics)		TORS	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)
The Foundation:		 (3) Donations with the Foundation the next three 2015 \$ \$100 (3) Content matrix utilization will retention, XX9 	dation will ir years 2016 20 \$500 \$1 anagement s lead to <mark>XX%</mark>	ncreas 17 500 syster	2018 \$3000 m	 (3) By Feb 2016, definition of donation to be determined, definition distributed to members of CoPEC and EMSC (3) Research different content management systems to track giving to the Foundation (EMSC Office) (3) Secure a vendor (EMSC Office) (3) Compile list of donors from the past year (EMSC Office) 	(3) Evaluate effectiveness of management system – adjust as needed	(3) Evaluate effectiveness of management system – adjust as needed



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Funding Goal: Increase revenue base											
STRATEGY (IES)	LEADING INDICATORS OF SUCCESS (Milestones)	PERFC		NCE IN letrics)	DICATORS)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)			
The Foundation:	(4) Complete grant applications as	(4) Grant ac				(4) Methodology, objectives and evaluation must be	((4) Connect with each committee to	(4) Connect with each committee to identify			
(4) Increase Foundation	applicable to other strategic goals and priorities (at least one	# of apps #	'16 2 1	'1742	'18 6 3	submitted to TN EMSC office if funding is needed for a project	identify funding needs	funding needs related to securing statistical analysis			
funding support through grant procurement	new one annually) (4) Identification of project, registration, submission of application (4) Maintain system to track due dates for grant applications	awarded Amount	TBD	TBD	TBD	 (4) Pursue funding for medication dosing system for EMS agencies (4) Connect with the data committee to identify funding needs related to securing statistical analysis 	 (4) Methodology, objectives and evaluation must be submitted to the TN EMSC office if funding is needed for a project (4) Maintain system to track due dates for grant applications 	 (4) Methodology, objectives and evaluation must be submitted to the TN EMSC office if funding is needed for a project (4) Maintain system to track due dates for grant applications 			



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Funding Goal: <u>In</u> STRATEGY (IES)	<u>icrease revenue base</u> LEADING INDICATORS OF SUCCESS (Milestones)	PERFORMANCE INDICATORS (Metrics)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)
The Foundation:			 (4) Connect with committees to gauge potential upcoming funding needs. Committees must provide: Goal Objectives Methodology Evaluation (4) Apply for TDOT application in Spring 2016 (4) Maintain system to track due dates for grant applications 		



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Funding Goal: <u>Ir</u> STRATEGY (IES)	ICTEASE REVENUE DASE LEADING INDICATORS OF SUCCESS (Milestones) (5) The next three Star	PERFORMANCE INDICATORS (Metrics) (5) Increased sponsorship revenue						ACTIONS Person/Committee Responsible (NAME) By When (DATE) (5) Create a list of candidates	ACTIONS Responsible (NAME) By When (DATE) (5) Maintain	ACTIONS Responsible (NAME) By When (DATE) (5) Create a list of
The Foundation: (5) Increase sponsorship revenue from Star of Life Awards Ceremony leading to a more profitable event	of Life ceremonies will increase sponsorship revenue (5) The next three Star of Life ceremonies will increase in overall profit	Revenue #	'15 \$28250 17	'16 30k 20	'17 35k 22	'18 40k 25		for possible celebrity host (5) Recruit a celebrity to host the event, attracting new audiences	relationships throughout the year with event sponsors (5) Retain celebrity	(5) Increased(5) Increasedsponsorship revenue
			sed profit 15 <u>'16</u> 16k 18k	: from S (17) 22k	5tar of /18 25k	Life		 (5) Procurement of a celebrity host (5) Secure new event sponsors from previous years (5) Increased sponsorship revenue 	(5) Increased profit from Star of Life	



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Funding Goal: Inc	<u>crease revenue base</u>								
STRATEGY (IES)	LEADING INDICATORS OF SUCCESS (Milestones)	PERF	ORMAN (M	ICE IN		ORS	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)
The Foundation:		(6) Increased number of attendees by 25% annually					(6) Reach goal of 50 (physicians/NP, 60 EMS and	(6) Reach goal of XX physicians/NP, XX EMS and XX	(6) Reach goal of <mark>XX</mark> physicians/NP, <mark>XX</mark> EMS and <mark>XX</mark> other
(6) Increase revenue from the annual		Overall Profit Sponsor	'15 \$47,700 0 \$53,300	'16 \$60k \$56k	'17 \$70k \$60k	'18 \$80k \$65	practioners (i.e. respiratory therapist)	other healthcare practioners (i.e. respiratory	healthcare practioners (i.e. respiratory therapist)
conference through sponsorships		Revenue Attendees	160	200	250	300	 (6) Reach goal of \$56,000 in sponsorship (6) Investigate opportunities 	therapist) (6) Reach goal of \$60,000 in	(6) Reach goal of \$65,000 in sponsorship
	(6) Increase revenue and dive exhibitors/sponsors through t procurement of new compani medical evacuation companie	gh the panies		to partner with universities to make the conference more accessible through technology	sponsorship	sponsorsnip			



Tennessee Emergency Medical Services for Children Foundation 2015-2018 Joint Strategic Plan



Funding Goal: <u>I</u>	ncrease revenue base				
STRATEGY (IES)	LEADING INDICATORS OF SUCCESS (Milestones)	PERFORMANCE INDICATORS (Metrics)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)
The Foundation: (7) Cultivate an organizational corporate sponsor partnership that can be leveraged	(7) Foster and solidify at least one new corporate relationship annually (Need to define how we know the relationship is solidified)	 (7) Three meetings with potential corporate sponsorships will be set up by the funding committee each year (7) At least one of these meetings annually will be converted into a new funding source into the Foundation 	 (7) Identify list of potential corporate donors (consider university partnerships) (7) Solidify what the target is, what they are funding and supporting when making the ask of corporate (7) Three corporate relationship building meetings – one converted 	(7) Three corporate relationship building meetings – one converted	(7) Three corporate relationship building meetings – one converted



Tennessee Emergency Medical Services for Children Foundation 2015-2018 Joint Strategic Plan



Funding Goal: <u>I</u> STRATEGY (IES)	ncrease revenue base LEADING INDICATORS OF SUCCESS (Milestones)	PERFORMANCE INDICATORS (Metrics)	ACTIONS Person/Committee Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)	ACTIONS Responsible (NAME) By When (DATE)
The Foundation: (8) Utilize various avenues of general public fundraising contingent on the needs of projects identified by CoPEC.	(8) By the end of year three, the Foundation will have supported at least three projects through funding secured from a new funder	(8) Application #	 (8) Identify opportunities, to begin this list may include: Fan Fair (June) Assisi Foundation in Memphis HCA Donation List TN Highland Coalition – member on each of the coalitions Nashville group for organization's with less than \$250,000 CFMT Economic Development Group (8) 1st year – secure funding from at least one source from list contingent on the needs of organizational projects 	(8) 2nd year – secure funding from at least one additional source from list contingent on the needs of organizational projects	(8) 3rd year – secure funding from at least one additional source from list contingent on the needs of organizational projects